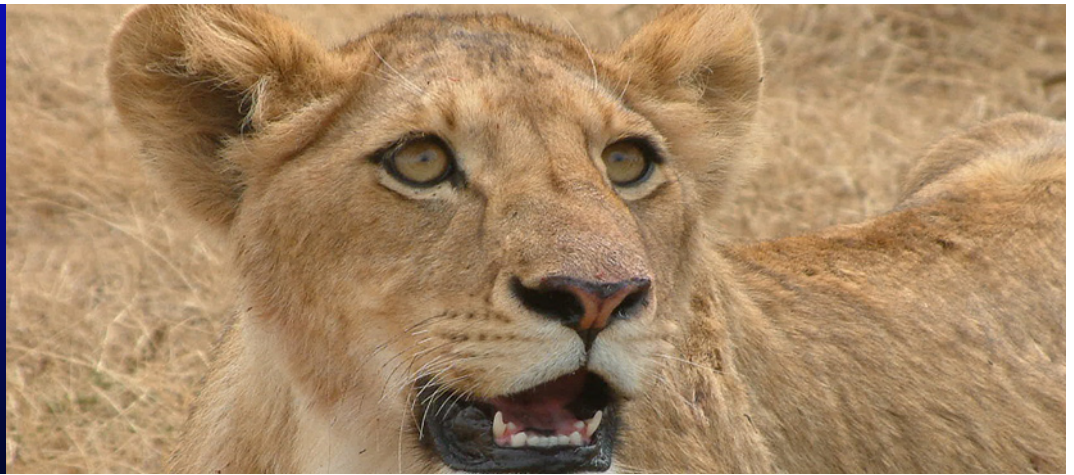




Blue Case Management



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INCENTIVES

WHAT DO WE DO?

Let us see what we can do to add value to your incentive to make it even more memorable. We use our network to find the best location for your incentive and then begin the search for the right accommodation and also the most suitable way to get there by air or by road. Our ground handling team will provide the travel elements such as flights, in country transport and accommodation and our private and unique events team will create mini events within the itinerary. Both teams then come together and help deliver the itinerary working with the in country partner to ensure that the essential high level of quality is there from start to finish. An on ground team will travel with the client and guests to the destination and be on hand to run the program and ensure that every guest has the best experience possible. Contact us now and we will be in touch to discuss your incentive.

WHAT HAVE WE DONE RECENTLY?

Our team handled an itinerary for 50 people from an international car manufacturer in Italy for four days. They enjoyed a private wine tasting at the Villa D'Este on Lake Como and then the lights and sounds of Venice and finished in Rome with a private tour of the Vatican followed by a day of either gastronomic experiences in some fine Italian eateries or private shopping in the fashion houses on the Via Veneto.

Our team handled an incentive for a UK technology company to Kenya. The incentive was over five days and saw the group of 30 people begin in Nairobi and head to the Masai Mara National Park for two days to a luxury lodge where they could enjoy the private game drives around the park or relax. They were then flown to Lamu where they spent two days enjoying a resort on the Indian Ocean. At the end of the trip, everyone came together for a gala dinner to bring the trip to a grand end.

WHAT IDEAS CAN WE GIVE YOU?

Incentives to the Americas are popular because of the traditions and the cultures. Destinations such as Costa Rica and Panama are fantastic but a great destination is Cuba. Before you plan you need to check that you as a company are allowed to visit Cuba. On arrival the only hotel that we would suggest in Havana is the Hotel Nacional de Cuba, which is the famous hotel during the pre-revolution days.

Take a walking tour through old Havana and visit the bar where Hemingway drank and also enjoy a mojito at the famous Floridita bar. Stroll through the streets and stop at the cigar shops and visit the Partagas factory where they make the cigars and soak it all in. Finish off the trip by spending a couple of days at the beach in Varadero and enjoy the Cuban sun with a fresh cocktail and a cigar.

CLIENTS

Some of the people we have worked for over the past six years:

Ford **Coca Cola** **Zain** **Vodacom** **Airtel** **The Leon H Sullivan Foundation**
University of New Hampshire **Seton Hall University** **Oxfam America** **Malaria No More**
The Mastercard Foundation **Cooper Motors Corporation** **FBME Bank** **Hodi Hotels**